

Mailing List Brokerage and Management 321 San Anselmo Ave. San Anselmo, CA 94960 800/850-1711 ~ Fax 415/459-5162 http://www.byrumfleming.com

99965A

TRADE CONTRACTOR COMPLIANCE

NEW TO MARKET

Compliance is big business: taxes, labor laws, licenses, workers' compensation, insurance, environmental issues, HAZMAT, employee safety, local and state regulations, federal laws, OSHA, etc. It's amazing these contractors find the time to keep out of trouble and still run a profitable business. They are successful because they depend on the information, services and products provided by direct marketers such as compliance publications and seminars, safety equipment and supplies, environmental compliance products, construction tools and supplies, insurance, vehicle and equipment sales and business management software products. Selections by employee size are also available.

Total Database - 222,625

23 008

Selects available:

Air Conditioning & Vantilation

Air Conditioning & Ventilation	23,098
Cabinet Makers	7,341
Carpenters	5,473
Concrete Contractors	12,923
Dry Wall Contractors	6,485
Electrical Contractors	34,103
Excavating Contractors	15,657
Fencing Contractors	1,586
Floor Laying & Refinishing	7,560
Gutters & Downspouts	3,422
Heating Contractors	10,306
Masonry Contractors	6,898
Painting Contractors	22,421
Plumbing Contractors	29,676
Roofing Contractors	21,341
Septic Tank Systems	5,731
Swimming Pool Contractors & Dealers	4,529
Water Well Drilling Services	4,075

Terms and Pricing

List Rental	\$105/M	Recency Select (3 mos) \$20/M	Gender or title	\$5/M
Minimum Order	3,000	Recency Select (6 mos) \$15/M	Geography	\$5/M
Email shipping	\$50	Recency Select (12 mos) \$10/M	Employee size	\$5/M

Brokers Welcome