

Mailing List Brokerage and Management 321 San Anselmo Ave. San Anselmo, CA 94960 800/850-1711 ~ Fax 415/459-5162 http://www.byrumfleming.com

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Cal/OSHA COMPLIANCE & CERTIFICATION

NEW TO MARKET

California's economy is the fifth largest in the world. Only the U.S, China, Japan and Germany are larger. With 2.2 million businesses with employees, California also has the toughest and most aggressive safety regulatory agency, California Occupational Safety & Health (Cal/OSHA). Its standards are higher than even federal law requires. Not only must employers provide and monitor safe conditions and practices, but they must also keep auditable records, a complex task. To meet these demands, California employers are constant buyers of safety and HazMat training programs and supplies. This list of responders is organized by the SIC code of California's most demanding safety and health environments.

Total Database - 218,172

Selects available:

<u>SIC</u>	
01-09 Agriculture 13	3,041
15-17 Construction 49	,023
20-39 Manufacturing 35	5,321
42 Trucking & Warehousing 7	,126
49 Public Utilities 1	,931
50-51 Wholesale Trade 34	,249
58 Restaurants & Food Handling 34	,651
70 Hotels 5	,396
80 Health Services 37	,434

Terms and Pricing

List Rental	\$95/M	Recency Select (3 mos) \$20/M	Gender or title	\$5/M
Minimum Order	3,000	Recency Select (6 mos) \$15/M	Geography	\$5/M
Email shipping	\$50	Recency Select (12 mos) \$10/M	Employee size	\$5/M

Brokers Welcome